

Build, Act & Achieve!

Microsoft Dynamics Capabilities



Our Microsoft Practice



Solution Offerings



D365 Finance & Operations
D365 Business Central
D365 Commerce D365 for Sales (CRM)



Our Accreditations



Godrej Infotech is proud to be one of the Microsoft-accredited AIM Modernization Centers. As a global Microsoft partner, we specialize in providing expert migration services from Dynamics Navision to Business Central, guided by our experienced Microsoft practice leaders. Our migration strategy is crafted to ensure a smooth transition with minimal disruption to existing workflows, maintaining data integrity, functionality, and processes. Additionally, we utilize the advanced features of Business Central to improve cost-effectiveness, operational efficiency, and decision-making capabilities.

Industry Verticals

- Manufacturing
- Retail and Hospitality
- Projects
- Trading and Distribution
- Professional Services
- Healthcare



Our Team

Our team of solution architects, project managers, functional & technical consultants are trained to provide best-fit, standard or custom-built, cost-effective solutions that address all the challenges faced by customers across multiple industry verticals.

Our Quality Focus

EFQM Model for Business Excellence. ISO 9001:2015 Quality Systems Certification ISO 27001 Certified State-of-the-art Data Center (Godrej & Boyce).

Add on Solutions CFMD Certified

Dealer Management System. Gate pass Management



Our Service Offerings

Business Consulting

Upgrade & Migration

Implementation & Rollout

Application Development & Support

Enterprise Application Integration

Product Training

Database Administration

Cloud Enablement System

Business Intelligence.

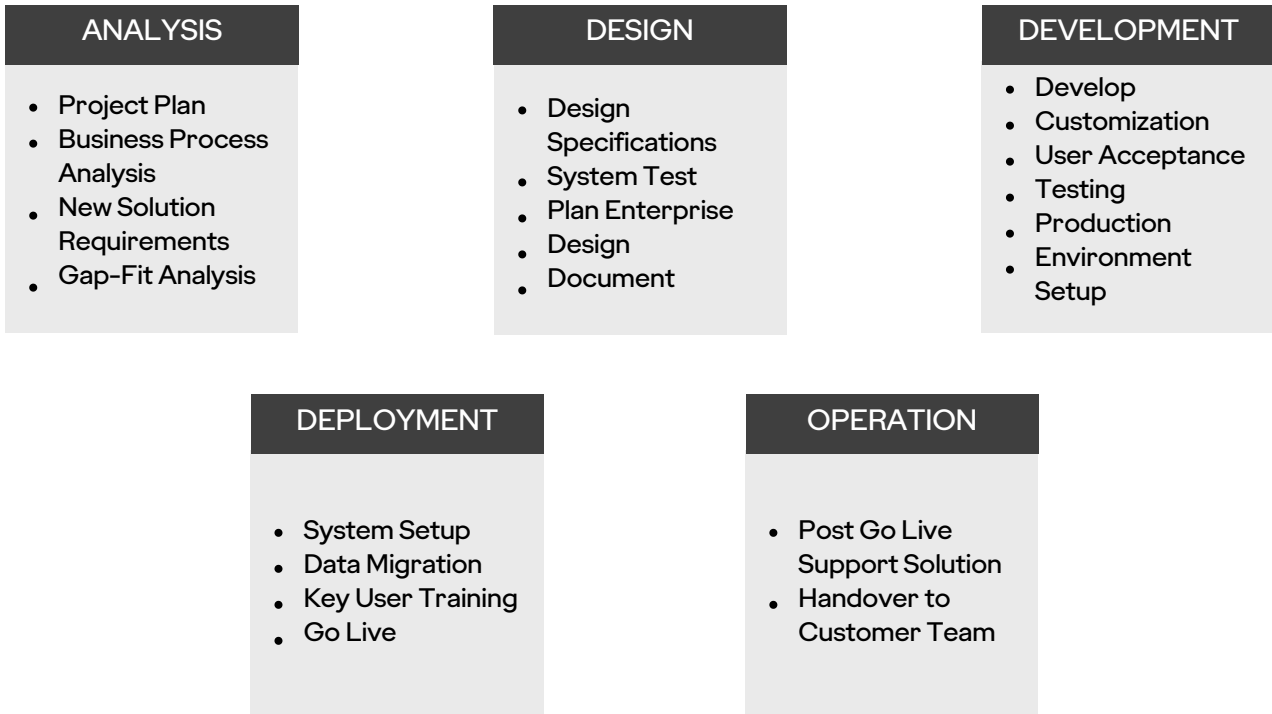
Digital Transformation

Mobile Application Development



Implementation Methodology

Godrej Infotech follows the “GITL Implementation Methodology” which is derived based on Microsoft’s Sure Step Methodology. This is to ensure that whereas we adopt the best- practices recommended by Microsoft, we optimize the timelines & efforts to meet Customer specific requirements. This methodology is time-tested and is being refined continuously to create more value for our Customers.



Case Study : 1

Subsidiary of Leading Global Dairy Product Manufacturing Company Implements Microsoft Dynamics 365 for Finance & Operations



Region

Middle East



Vertical

Process Manufacturing



Solution

D365 Finance & Operations

Highlights

- Real-time insight into production with Gantt Chart Resource visibility and flexible scheduling options for optimum usage and planning.
- Seamless integration with Infor WMS and Retail sales application.
- VAT Reporting.

Benefits

The solution has been successfully rolled out in the Kingdom of Saudi Arabia and UAE. Master Data Management and Business Intelligence features have resulted in elimination of manual data entry into multiple systems and excel spreadsheets.

Case Study : 2

Leading Hospitality Chain Implements NAV 2016 on Azure



Region

India



Vertical

Manufacturing



Solution

NAV

Highlights

- Standard NAV implementation with Finance, Procurement, Inventory, Fixed Assets, Lease & Intent Management modules.
- Integration with Third Party POS & Expense Management Application
Seamless integration with bank using APIs.

Benefits

GITL started with conducting the ERP Audit & then suggested the IT roadmap. The success factors are NAV's fitment to the organization's business scenarios, scalability, and easy user interface. The system has been deployed on Microsoft Azure with Managed Services being provided by GITL.

Case Study : 3

Leading Distributor of Lifestyle Products Successfully Completes Multi-Country AX 2012 R3 Implementation



Region

Middle East – UAE



Vertical

Retail



Solution

AX Retail

Highlights

- Standard Solution across the Group's Divisions in UAE, Lebanon, and KSA regions The application includes 14 legal entities and has been integrated across 38 consumer product and 70 building material showrooms.
- Along with Dynamics AX for back office, GITL has also implemented Dynamics AX POS solution for the showroom.
- Single tenant deployment in Azure.
- O365 SharePoint Integration for Document Management.

Benefits

The new solution has resulted in excellent customer service at the stores. Standardization of business scenarios across locations and countries has led to reduction in manual processes and dependency on on-premise infrastructure.

Case Study : 4

Leading Manufacturer of Optical Fibers in USA Successfully Migrates CRM 2016 (On-premise) to D365 for Sales (Online)



Region

USA



Vertical

Manufacturing



Solution

D365 for Sales (Online)

Highlights

- In-depth analysis of the existing CRM 2016 on-premise application, along with the integration touchpoints with ERP and document management system.
- Data migration using “KingswaySoft SSIS Integration Toolkit for Microsoft Dynamics 365” CRM Outlook App enables sales users to interact seamlessly with CRM right from within Outlook.

Benefits

The project has been completed successfully, and users are now using Microsoft Dynamics 365 Online, which is accessible through web, mobile and tablet. There has been a 100% reduction in IT costs related to server maintenance, network, VPN, OS patches, OS upgrades, & anti-virus.

Case Study : 5

Major Agro Food & Beverages Producer & Supplier Goes Live with GITL's Azure Solution



Region

India



Vertical

Manufacturing



Solutions

Azure, O365, Power BI & NAV-LS

Highlights

- GITL has provided fixed cost Azure Infrastructure Services and O365 Communication Solutions.
- NAV and LS Retail is implemented on the Azure Infrastructure Warehouse Management Mobile App having seamless integration with NAV.

Benefits

The Customer has benefitted from a highly scalable and cost efficient infrastructure which can be upsized or downsized as per business and seasonal requirements. The new system has high availability of 99.99%. HDD video conferencing for meetings and interviews has been provided. The organization now has better control over sales, inventory, and production operations since sales analysis can be done based on Branch/ territory, SKU and Salesperson.

Case Study : 6

Leading Commercial Vehicle Distributor in Singapore Implements Microsoft Dynamics AX



Region

APAC



Vertical

Distribution



Solutions

Dynamics AX

Highlights

- Single solution for multi-geography, multi-company, multi-language centralized data management.
- Integration with Maximo & HRIQ.

Benefits

Users have started paperless work because of the new system. With thorough access control, users are limited to their area only while accessing the system which is very important from a security point of view.

Case Study : 7

Leading Lubricants and Automotive Services Company in the Kingdom of Saudi Arabia



Region

Middle East



Vertical

Service



Solutions

Mobile App integrated with MD NAV

Highlights

- Mobile App with following features Listing of products and services.
- Bilingual support for English and Arabic.
- Referral programs for customers.
- Promotion & discounts.

Benefits

Users get real-time notifications on the mobile which allows for anytime, anyplace access to the application. Service station locations & directions are also available in the mobile app.

Case Study : 8

Leading Intentional NGO working in the field of Wildlife Conservation



Region

India



Vertical

Projects



Solutions

D365 Finance & Operations

Highlights

- First D365 implementation in India (by GITL) for any client Analysis reporting through standard OLAP modules.
- GITL Implementation Methodology based on Microsoft Sure step Methodology has been used and every milestone has been met on time.

Benefits

Customer Organization & GITL are associated for more than a decade. The new system gives enormous flexibility to the management to fetch all the required information on the fly and then slice & dice it as per their wish. Furthermore, cloud access has resulted in significant productivity increase for personnel from Branch & Field offices.

Our Service Offerings

Godrej Infotech, part of the \$2 billion Godrej Enterprises Group with a 125-year legacy, is a leading provider of End-to-End IT solutions and services. For over the last 25+ years, we have specialized in delivering automation-driven, cloud-based, and digital transformation solutions and services. Our strategic partnerships with technology pioneers like Microsoft, Infor, Oracle, LS Retail, Hexagon, Automation Anywhere, UiPath, and Salesforce, reinforce our expertise in delivering comprehensive digital solutions encompassing Cloud, Analytics, Automation and Transformation.



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